

Networked Insurance Agents™ delivers more value to its customers than any other organization. In fact, Only Networked offers ALL of these benefits:



Professional Account Placement™ Solutions

Professional Account Placement provides our customers with our own proactive account placement solutions. Our customers need only to make a single call to Networked, supply the necessary information, and Networked's staff of trained underwriters researches programs offered by dozens of preferred A-rated carriers to find the right product, at the right price, for each account. In the mean time, our customers can use the time they've saved to grow their businesses even faster.

- Networked has underwriting authority with many carriers. When customers talk to Networked, they're talking to the decision-maker. It's another way Professional Account Placement™ saves our customers time.
- Customers utilizing our Professional Account Placement™ solutions tap into the full range of Networked's up-to-date market knowledge, reducing their agency's need to hire and train CSRs. Some of our customers refer to this resource as 'CSR Insurance'.
- Networked provides solutions for Personal Lines, Workers' Compensation, Professional Liability, Excess & Surplus Lines, Farm & Ag, and Small, Middle Market & Large Commercial Lines.



Broad Access to Carriers

- Our customers gain access to over 50 preferred, A-rated carriers, gaining the confidence to compete with anyone in any market.
- Not only are our customers able to choose from dozens of carriers, they can avoid high volume commitments required by many carriers.



Affiliate's Career Path to Success

- 'Career' provides increasing incentives and rewards to our customers as their volume grows. Networked's experienced team of field personnel and in-house underwriters play an active role in helping Career customers optimize their business plans.



On-line Multi-Carrier Quoting System

- NLink CL is Networked's proprietary on-line, multi-carrier quoting system for small commercial business. Since NLink CL is included in the membership with Networked, our customers avoid the fees charged by other firms offering on-line quoting systems.
- With NLink CL, customers enter data once, and obtain up to four quotes in 3-5 minutes.
- Networked uses state-of-the-art technology such as NLink CL and NLink PL to enhance our full range of proactive Professional Account Placement™ services.



Customers Always Own Their Own Business

- Networked's customers work hard to build their book of business. It belongs to them, and that's where we keep it.

Generous Commissions, Bonus Programs, and No Broker Fees

- Networked pays commissions up to 17% on new BOP business.
- Every customer can earn lucrative growth bonuses.
- We have no broker fees or hidden charges, just one low monthly membership fee. This fee can be eliminated altogether with higher premium volume.



Strongwood Insurance Services Center (SISC)

- The only one of its kind, the SISC is an innovative multi-carrier client service center for both personal and small business lines. SISC turns our customers' business, that is often unprofitable to service, into a profitable stream of revenue.



Territorial Sales Vice Presidents (TSVP)

- In the field, and intimately familiar with the local marketplace, our TSVPs provide customers face-to-face support. Rather than interfacing exclusively with a computer screen, or a faraway voice, Networked customers have their own 'Profitability Consultant': their local TSVP.



Experienced Management Team

- Networked's senior managers are drawn from top companies throughout the insurance industry. Together, these knowledgeable executives bring over 200 years of experience to Networked. What's more, our customers have ready access to our senior managers through local focus groups, regional training sessions, and agency councils.

