

**A few of Networked's  
many premier carriers:**

|                   |                          |
|-------------------|--------------------------|
| Travelers         | Sequoia                  |
| Chubb             | AIG                      |
| Encompass         | Hartford                 |
| Fireman's Fund    | CNA                      |
| OneBeacon         | Employers Ins. Co. of NV |
| Everest National  | Colorado Casualty        |
| Golden Eagle      | Zurich                   |
| Safeco            | Republic Indemnity       |
| American Reliable | ACE                      |
| America First     | Allstate                 |
| Century Surety    | Great American           |
| Zenith            | State Fund               |
| Financial Pacific | Philadelphia Insurance   |
| First American    | Kemper                   |
| Beazley USA       | Lexington                |
| Capitol Insurance | Western Heritage         |



**Only Networked**

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**Networked Insurance Agents™ delivers more value to its members than any other organization. In fact, Only Networked offers ALL of these benefits:**

### Customer Service and Professional Account Placement™

- With a single call to Networked, trained underwriters work proactively to research programs offered by dozens of 'A' rated carriers to find the right products, at the right price, for each account. We call this Professional Account Placement™ and it has proven so successful that member agents utilizing these services are often able to reduce the need to hire and train CSRs. And, it's all included in Networked's low monthly fee.

### Expert Assistance with Hard-to-Place Business

- Networked's member agents receive exclusive access to Excess and Surplus Lines experts, Western Networked Insurance Services. Western has a rich portfolio of solutions for all your hard-to-place risks, such as Bars & Taverns, Armed Security Guards, Earthquake, Child Day Care Centers, and Spas. The experienced underwriters at Western are here to help with all your toughest risks. And, there are no broker fees. Period.

### Broad Access to Carriers and Lines of Business



- Networked provides solutions for Personal Lines, Workers' Compensation, Professional Liability, Excess & Surplus Lines, Farm & Ag, Small/Middle Market, and Large Commercial Lines.
- Our members obtain access to over 50 preferred, 'A' rated carriers, gaining the confidence to compete with anyone in any market.
- Not only are our members able to choose from dozens of carriers, they can avoid high volume commitments required by many carriers.

### Affiliate's Career Path to Success

- Another exclusive benefit, Networked's Career program offers increasing incentives and rewards to our members as their volume grows. Networked's experienced team of field personnel and in-house underwriters play an active role in helping Career agents optimize their business plans.



### Online Multicarrier Quoting System



- NLinkCL is Networked's online, multicarrier quoting system for Small Commercial and Workers' Compensation business. Members simply log in, enter data once, and obtain up to six quotes in 3-5 minutes. Binding is a snap too!
- With NLinkCL included in the membership with Networked, our members avoid the fees charged by other firms offering online quoting systems.
- For Personal Lines, NLinkPL offers online, multicarrier quoting capabilities to member agents outside California.
- For both NLinkCL and NLinkPL, additional carriers, lines of business, and geographical coverage are being added often.

### Exclusive Opportunities to Help Your Business Grow

- Upon joining Networked, member agents gain immediate access to a comprehensive selection of valuable programs including:
  - Sales training
  - Business planning consultation
  - Informative regional conventions
  - Luxurious sales reward trips
  - Lead generation programs

*And more!*



### Member Agents Always Own Their Own Business and Remain Independent

- Networked's customers work hard to build their book of business. It belongs to them, and that's where we keep it.



### Generous Commissions, Bonus Programs, and No Broker Fees

- Networked pays full commission on new BOP business and on most other lines.
- Every member can earn lucrative growth bonuses.
- We have no broker fees or hidden charges, just one low monthly membership fee.



### Territorial Sales Vice Presidents (TSVP)



- In the field, and intimately familiar with the local marketplace, our TSVPs provide members face-to-face support. Rather than interacting exclusively with a computer screen, or a faraway voice, Networked customers have their own *profitability consultant*: their local TSVP.